



LAO PEOPLE'S DEMOCRATIC REPUBLIC
Peace Independence Democracy Unity Prosperity

Ministry of Health
University of Health Sciences
Project Management Unit

Invitation for Bids (IFB)

Issuing Date: 7 August 2024

Lao PDR

The Construction of UHS Hospital Project
Building Construction, Medical Equipment Supply, and HIS Supply
Loan No.: LAO-15

1. The Government of Lao PDR has received a Loan from the Export-Import Bank of Korea from the resources of the Economic Development Cooperation Fund (EDCF) of the Republic of Korea in the amount of US\$ 102,553,000 toward the cost of the Construction of UHS Hospital Project (hereinafter called "Project") and intends to apply a portion of the proceeds of this loan to payments under the contract for Contract for the Construction of UHS Hospital Project (LAO-15).
2. The Project Executing Agency now invites sealed bids from eligible bidders for **Building Construction, Medical Equipment Supply, and HIS Supply** for the Project.
3. Bidding will be conducted through Competitive Bidding (CB) procedures, single-stage and two-envelope specified in the Guideline for Procurement under EDCF Loans, and is open to all eligible bidders* that meet the following minimum qualification criteria.

* Eligible Bidders for All suppliers are: (1) Nationals of the Republic of Korea (including juridical persons incorporated in the Republic of Korea in accordance with its laws; hereinafter the same shall apply) (2) Foreign corporations in which nationals of the Republic of Korea hold more than 50% of shares as well as foreign subsidiaries of a foreign corporation of which nationals of the Republic of Korea reserve the management rights and are vested with the business performances (3) Consortiums built by nationals of the Republic of Korea with the corporations set up in accordance with the laws and regulations of the Borrower's country in which nationals of the Republic of Korea hold more than 50% of shares or have the de facto decision-making rights.

This Invitation for Bids is open to bidders only who are the combination of entities in the form of a Joint Venture or Association/Consortium (JVA), which shall cover the role of Building Construction, Medical Equipment Supply, and HIS Supply under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent.

A JVA shall nominate a Construction company as a Representative who shall have the authority to conduct all business for and on behalf of any and all the parties of the JVA during the bidding process and, in the event the JVA is awarded the Contract, during contract execution.

(a) For Building Construction

- (i) The Bidder shall have at least five [5] years, from the bid issuing date, of experience in the construction industry and all members who will be in charge of Building Construction of the Project must meet this requirement.
- (ii) The Bidder shall have experience of construction projects successfully completed as specified below;
 - At least one [1] **building** (not limited to hospital) construction successfully completed, in or outside its country of origin, with the minimum contract amount of **US\$ 20,000,000** [Twenty Million US Dollars] for the last five [5] years from the bid issuing date (at least one Partner in charge of Building Construction must meet this requirement); and
 - At least one [1] **hospital construction** successfully completed, in or outside its country of origin, with at least a total floor area of **15,000m²** or **200 beds** for the last ten [10] years from the bid issuing date (at least one Partner in charge of Building Construction must meet this requirement).

(b) For Medical Equipment Supply

- (i) The Bidder shall have at least five [5] years, from the bid issuing date, of experience in the medical equipment supply and one [1] member who will take the role of medical equipment supply must meet the requirement.
- (ii) The Bidder should have the medical equipment supplying projects successfully completed in the role of supplier specified below;
 - At least one [1] **similar M.E. projects** (minimum contract amount **US\$8,000,000**) [Eight Million US Dollars] that have been successfully completed in the last ten [10] years from the bid issuing date in or outside of its country of origin (at least one partner in the medical equipment JVA must meet the requirement).

- In this tender document "Similar M.E. project" means the project including delivery, installation, training and warranty of medical equipment which coincides with not less than 20% of the number of the Major medical equipment to be supplied for the Project. Medical furniture and surgical instruments will not be counted. Medical Equipment list will be provided.

(c) HIS Supply Company

- (i) The Bidder shall have at least five [5] years, from the bid issuing date, of experience in the HIS supplying industry and all members who will take the role of HIS supply must meet the requirement.
- (ii) Bidder should have the HIS supplying projects successfully completed in the role of supplier specified below;
 - At least one [1] **similar HIS projects** (minimum contract amount **US\$ 1,500,000** [One Million Five Hundred Thousand US Dollars]) that have been successfully completed in the last ten [10] years from the bid issuing date in or outside of its country of origin. (at least one partner in the HIS JVA must meet the requirement);
 - In this tender document "similar HIS project" means the project including delivery, installation, training and warranty of Hospital Information System, excluding the project with a partial scope of equipment supply and/or system interface work, and 'HIS' includes OCS (Order Communication System), EMR (Electronic Medical Record), and MIS (Management Information System).

In addition to the above, the minimum qualification described in Section III. 2. Qualification shall be met.

4. Interested eligible Bidders may obtain further information from **The Ministry of Health, Lao PDR**, and inspect the bidding documents at the address below from 09:00 to 16:00 in local time.
5. A complete set of bidding documents may be purchased by any interested Bidders on the submission of a written application to the address below and upon payment of a nonrefundable fee of **US\$ 300** Payment can be made in cash. Once the application is received and the payment is confirmed, the Employer will send out the Bidding Documents to the Bidder's e-mail address stated in the application within 5 working days from receipt of the payment.
6. Bids must be delivered to the address below at or before **14:00 hrs. (Lao Time) on 27 September 2024**. All bids must be accompanied by a bid security of at least **US\$2,000,000**. Late bids shall be rejected. Bids will be opened in the presence of the Bidder's representatives who choose to attend at the address below at **15:00 hrs. (Lao Time) on 27 September 2024**.
7. **The Ministry of Health, Lao PDR**, will not be responsible for any costs or expenses incurred by Bidders in connection with the preparation or delivery of Bids.

Ministry of Health

University of Health Sciences, Vientiane Capital, Lao PDR
Project Management Unit (PMU)

Attention:

- (1) **Professor. Dr. Mayfong MAYXAY**
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