



# Procurement of Goods, Works and Consulting Services

Seoul, Korea  
August 24, 2011  
For Korea Eximbank Seminar



## Business Opportunities

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Procurement Opportunities => \$5.5 billion (aprox.)

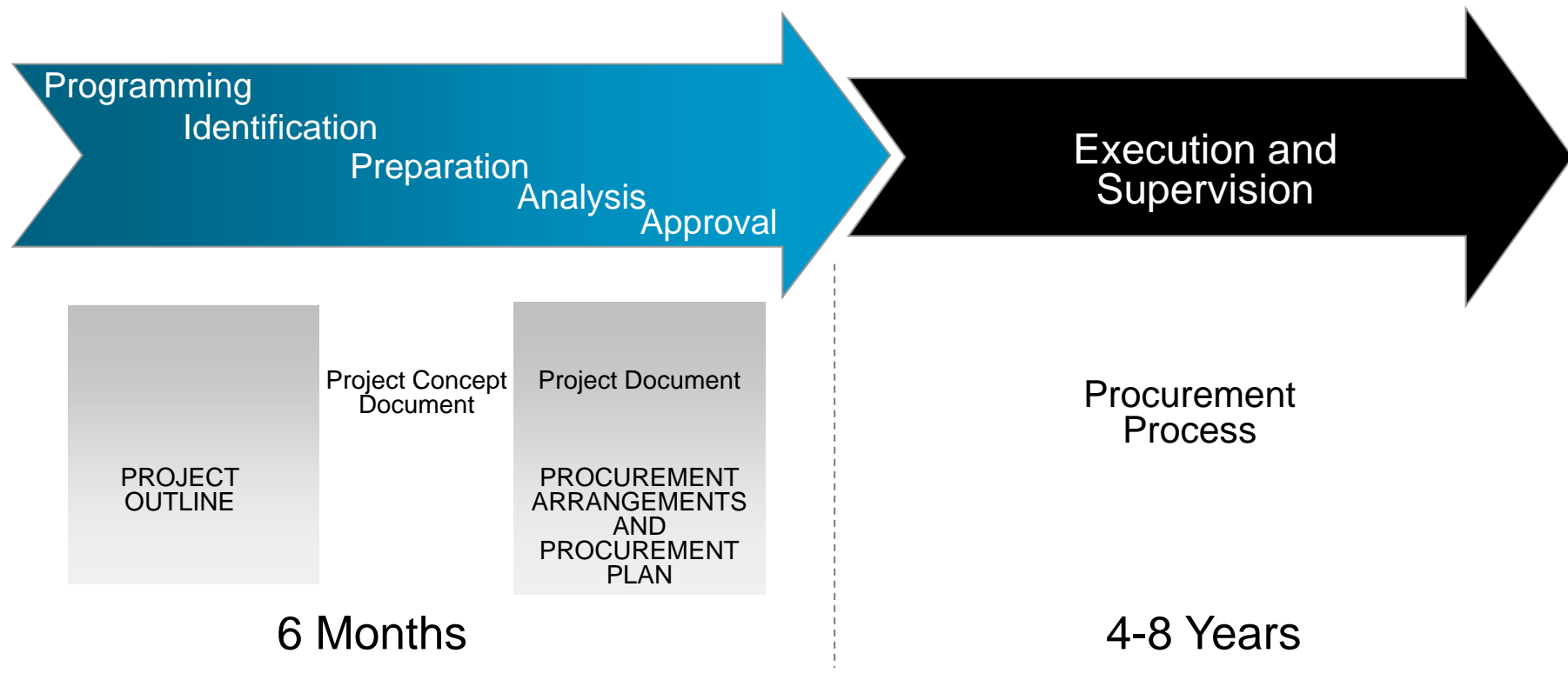
- Procurement contracts with the IADB
  - Bank acts as executing agency. Consulting services.

~ 5%
- Procurement contracts with Executing Agencies in projects financed by the IADB
  - Goods & Works
  - Consulting Services

~ 95%



## Overview: Project cycle and procurement process





## Procurement Policies

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Current Policies were adopted in January 2005  
and updated on 19 April 2011

- *Policies for the Procurement of Goods and Works Financed by the Inter-American Development Bank* versions GN-2349-7 and GN-2349-9 are current  
(<http://idbdocs.iadb.org/wsdocs/getdocument.aspx?docnum=774392>)
- *Policies for the Selection and Contracting of Consultants Financed by the Inter-American Development Bank* versions GN-2350-7 and GN2350-9 are current  
(<http://idbdocs.iadb.org/wsdocs/getdocument.aspx?docnum=774394>)

Almost identical to those used by other MDB's





## Procurement Policies

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Basic difference with other MDBs: Eligibility restricted to member countries

- ✓ Nationality
- ✓ Origin of goods



## Procurement Policies

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### Principles:

- Economy
- Efficiency
- Transparency
- Equal opportunity
- Competition

All principles, eligibility rules, and prohibited practices rules are included in the Bank's Standard Bidding Documents and Contract Models. Go to title Standard Documents at:

[www.iadb.org/procurement](http://www.iadb.org/procurement)



## Procurement Policies - Transparency

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On April 9, 2010, the IDB, the African Development Bank (AFDB), Asian Development Bank (ADB), European Bank for Reconstruction and Development (EBRD) and World Bank Group (WB) signed a landmark **Agreement for Mutual Enforcement of Debarment Decisions**.

Agreed to mutually recognize certain sanctions against firms and individuals found to have engaged in wrongdoing in activities financed by them



## Procurement Policies - Transparency

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Most important adjustments were made in Section I, Appendix 1 and Appendix 3 .

- **Prohibited Practices** and their definitions harmonized with the other MDBs/IFIs (par.1.14(a) Section I)
- **Cross debarment** of Sanctioned Firms and Individuals agreed among MDBs /IFIs (par.1.14 Section I)
- **No financing** by the Bank (par.4.5 Appendix 1)
- **Action** by the Bank (par.13 Appendix 3)



## Procurement Policies - Sanctions

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- Determined at any stage of the procurement process or contract implementation
- Apply to any firm, entity or individual, including members of their staff, sub-contractors, sub-consultants, service providers or suppliers
- Also apply to Borrowers, grant Beneficiaries, their employees , executing agencies, and agents

- Reprimand in the form of a formal letter
- Declaration of temporary ineligibility or permanent ineligibility to be awarded any contract for activities financed by the IDB
- Impose fines

All sanctions are public on [www.iadb.org/integrity](http://www.iadb.org/integrity)





## IDB Financed Procurement – Bank Responsibilities

### Bank Responsibilities

- **Oversees** the application of IDB procurement policies and procedures
- **Reviews** the procurement process ex-ante or ex-post (based on evaluation of institutional capacity) to determine adherence to IDB procurement policies



## IDB Financed Procurement – Executing Agency Responsibilities

### Executing Agency Responsibilities

- Issue clear and balanced **bidding documents**
- **Provide sufficient time** for bidders to prepare bids
- Provide **timely responses** to bidders questions
- **Evaluate bids** based only on criteria established in bidding documents
- Award the procurement **contract**
- **Communicate results** to all parties
- **Address complaints** promptly and fairly



## IDB Financed Procurement – Bidder's Responsibilities

### Bidder's Responsibilities

- Carefully analyze ALL requirements of the bidding documents or request for proposal documents
- Strictly comply with the instructions and specifications-terms of reference in the bidding/request for proposals documents
- Require clarifications to documents in writing
- Review bid/proposal for compliance with the requirements before submitting
- Submit bid/proposal with enough time to arrive before deadline



## Who is awarded the Contract? - Goods & Works

The Bidder whose bid has been determined to have the lowest evaluated bid price and is substantially responsive to the bidding documents



## Who is awarded the Contract? – Consulting Services

The Consulting Firm with the best evaluated proposal depending on the selection method

### **Six selection methods:**

- ☒ Quality & Cost Based Selection (QCBS)
- ☒ Quality Based Selection (QBS)
- ☒ Least Cost Based Selection (LCBS)
- ☒ Fixed Budget Based Selection (FBBS)
- ☒ Selection Based on Qualifications (CQS)
- ☒ Single Source Selection (SSS) (non competitive)



## Selection of Consulting Services

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### Difference in procedures between Goods & Works and Consulting Services

- Emphasis on technical competence/capacity and qualifications over price
- Invitations are sent to a Short List of Consulting Firms (6)



## Procurement Process - Right to Complain/Protest

- Bidders/consulting firms may submit a complaint in writing at any stage of the procurement process
- Procurement process is not suspended when complaint is submitted
- Contracting Agency resolves the complaint
- If Bank determines that its procurement policies have not been adhered to, Bank declares misprocurement
  - ☑ Bank cancels portion of the loan allocated to the process that was declared misprocured



## Procurement Notices / Request for Expressions of Interest

- United Nations Development Business on line:  
US \$550/ per year  
([www.devbusiness.com](http://www.devbusiness.com))



- IADB procurement portal  
Free (aprox a 2 business day difference)  
([www.iadb.org/procurement](http://www.iadb.org/procurement))





## Publicity – General Procurement Notice

### General Procurement Notice (GNP) \*

- General Information on a Project's Procurement
- Published once within **30 days of loan's approval** by the Board of Directors in:
  - ☑ United Nations periodical "Development Business" (online)
  - ☑ IDB's web site - Procurement Portal immediately thereafter

<http://www.iadb.org/procurement>

\* Includes the projects bidding processes



## Publicity – Specific Procurement Notice

### Specific Procurement Notice (SPN)\*

- Invite bids (goods /works) – Invite Expression of Interest (Consulting)
- Required for International Competitive Bidding (ICB) - published in:
  - ☒ United Nations periodical “Development Business” (online)
  - ☒ IDB’s web site - Procurement Portal immediately thereafter
- Required for National Competitive Bidding (NCB) published in:
  - ☒ The Country’s official web site for advertising government business opportunities; or
  - ☒ One local newspaper of wide circulation

\* Includes information on the specific process





## Non-Sovereign Guaranteed (NSG) Operations

- IDB loan proceeds must be used to procure goods, works and services from IDB member countries.
- Borrower (generally private sector) responsible for procurement
- Private sector/commercial procurement practices acceptable to the Bank
- IDB reviews such practices/procedures to ensure the result in competitive market prices and needs of project are met.
- Appendix 4 of Policies (GN2349-7 and 9) (GN2350-7 and -9)



## IDB Procurement Policies - Provisions for Private Sector

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When providing guarantees for NSG:

- ☑ Selection procedures for support in project preparation are requested from a shortlist
- ☑ Registration available to firms:

<http://www.iadb.org/en/resources-for-businesses/project-consultancy-form,1849.html>

When the Private Sector Department (SCF) lends Sovereign Guaranteed financing (SG) to Borrowers - even partially - Policies GN-2349-9 and GN-2350-9 apply fully for that portion of the loan.



# Procurement Information

[www.iadb.org/procurement](http://www.iadb.org/procurement) or

The image is a screenshot of the IDB (Inter-American Development Bank) website. The top navigation bar includes links for 'About Us', 'News', 'Videos', 'Topics', 'Projects', 'Research & Data', 'Publications', 'Countries', and 'Events'. The 'Projects' link is circled in red. Below the navigation bar, there is a main banner for 'Projects' featuring a large image of a highway bridge. To the right of the banner is a sidebar with a map of Latin America and the Caribbean, highlighting Haiti. Below the map, there is a section titled 'Search our Projects' with a search bar and a 'Search' button. In the bottom right corner, there is a 'Spotlight' section with a red circle around the 'Project Procurement' link. The 'Project Procurement' link is also circled in red. The 'Spotlight' section also includes links for 'Environmental Impact' and 'Social Impact'.

**Projects**

Since 1959, the IDB has approved \$168 billion for projects, mobilizing more than \$375 billion in investments. The Bank's activities cover the entire spectrum of economic and social development in Latin America and the Caribbean, with an emphasis on programs that benefit low-income populations. The IDB finances both public and private sector projects in the region.

In public sector lending, while emphasis varies according to the region's evolving needs, current priorities include support for global competitiveness, poverty reduction, state modernization and regional integration.

The IDB Group provides financing for [private sector](#) projects through the Bank's [Structured and Corporate Finance Department](#), as well as through the [Inter-American Investment Corporation](#) and the [Multilateral Investment Fund](#).

**Types of Financing**

The IDB Group uses [loans](#), [grants](#), [guarantees](#) and [investments](#) to fund development programs.

**Project Procurement**

**Spotlight**

[Project Procurement](#)

[Environmental Impact](#)

[Social Impact](#)

IDB





# IDB Procurement Portal

**Inter-American Development Bank**

Search:

[IDB Home](#) [About the IDB](#) [News](#) [Countries](#) [Topics](#) [Projects](#) [Knowledge](#) [Publications](#)

**Project Procurement Information**

[Procurement Home](#) [Procurement News](#) [Procurement Links](#) [English](#) [Español](#) [Português](#) [Français](#) 09-Jun-2011

**PROCUREMENT GENERAL INFORMATION**

**Frequently Asked Questions**

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**E-PROCUREMENT**

[MDB e-GP](#)

**TOOLS**

[Country Assessments](#) [Thresholds](#) [P. Plan Model](#) [Borrowers Guide](#) [Incoterms](#) [Glossary of Terms](#)

**E-SOURCING**

[e-Sourcing](#)

**CORPORATE**

[Corporate Procurement](#)

**Procurement Information**

Select a Country to view its current procurement information.

ARGENTINA

BAHAMAS

BARBADOS

BELIZE

BOLIVIA

BRAZIL

CHILE

COLOMBIA

COSTA RICA

DOMINICAN REPUBLIC

ECUADOR

EL SALVADOR

GUATEMALA

GUYANA

HAITI

HONDURAS

JAMAICA

MEXICO

NICARAGUA

PANAMA

PARAGUAY


PERU

SURINAME

TRINIDAD AND TOBAGO

URUGUAY

VENEZUELA



**IDB Borrowing Countries**

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We welcome your feedback!  
Send an e-mail to Webmaster.

[Terms and Conditions.](#)

**PROJECT PROCUREMENT DIVISION**

**VPC/PDP**

**POLICIES AND PROCEDURES**

[Policies](#)

[Guide for Acceptance of the Use of Country Procurement Systems](#)

**STANDARD DOCUMENTS**

[Goods](#) [Works](#) [Consulting Services](#) [Interactive Document](#)


**PROCUREMENT COMMITTEE**

[Summary of Cases](#) [List Of Sanctions](#)

**VPC/PDP**

[About VPC/PDP](#) [Contact VPC/PDP](#)

**KEY INFORMATION FOR COMPANIES**



**Procurement and Consulting Opportunities**  
by Latin America and the Caribbean

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# IDB Procurement Portal (I)

ARGENTINA

BAHAMAS

BARBADOS

BELIZE

BOLIVIA

BRAZIL

CHILE

COLOMBIA

COSTA RICA

DOMINICAN REPUBLIC

ECUADOR

EL SALVADOR

GUATEMALA

GUYANA

HAITI

HONDURAS

JAMAICA

MEXICO

NICARAGUA

PANAMA

PARAGUAY

PERU

SURINAME

TRINIDAD AND TOBAGO

URUGUAY

VENEZUELA

## Inter-American Development Bank

[IDB Home](#)
[About the IDB](#)
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**PROCUREMENT GENERAL INFORMATION**

**Frequently Asked Questions**

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Projects Completed

**AWARDED CONTRACTS INFORMATION**

Contract Information

**E-PROCUREMENT**

**ECUADOR**

[Specific Proc. Notices](#)
[General Proc. Notices](#)
[Procurement Plans](#)

**Specific Procurement Notices.** Current Number of Procurement Notices = 5

COUNTRY	NOTICE TITLE	PROJECT	PROJECT NAME	PUBLICATION DATE	DUE DATE
ECUADOR	FISCALIZACIÓN DEL MANTENIMIENTO POR RESULTADOS DE UNA CARRETERA (1) Consultants	EC-L1065	First Road Infrastructure and Maintenance Program	25-May-2011	10-Jun-2011
ECUADOR	FISCALIZACIÓN DEL MANTENIMIENTO POR RESULTADOS DE UNA CARRETERA (2) Consultants	EC-L1065	First Road Infrastructure and Maintenance Program	25-May-2011	10-Jun-2011
ECUADOR	MANTENIMIENTO POR RESULTADOS DE CARRETERA	EC-L1065	First Road Infrastructure and Maintenance Program	20-Apr-2011	20-Jun-2011
ECUADOR	PRIMER PROGRAMA DE INFRAESTRUCTURA Y CONSERVACIÓN VIAL - MANTENIMIENTO POR RESULTADOS DE UNA CARRETERA	EC-L1065	First Road Infrastructure and Maintenance Program	21-Jul-2010	16-Sep-2010
ECUADOR	SERVICIOS DE CONSULTORIA EE (roadways)	EC-L1065	First Road Infrastructure and Maintenance Program	30-Oct-2010	15-Nov-2010
ECUADOR	PRIMER PROGRAMA DE INFRAESTRUCTURA Y CONSERVACIÓN VIAL	EC-L1065	First Road Infrastructure and Maintenance Program	31-Jan-2011	14-Feb-2011
ECUADOR	MANTENIMIENTO POR RESULTADOS DE UNA CARRETERA Roadways	EC-L1065	First Road Infrastructure and Maintenance Program	22-Dec-2010	21-Feb-2011
ECUADOR	PRIMER PROGRAMA DE INFRAESTRUCTURA Y CONSERVACIÓN VIAL	EC-L1065	First Road Infrastructure and Maintenance Program	02-Mar-2011	21-Mar-2011
ECUADOR	INVENTARIO GEOREFERENCIADO DE LA RED VIAL ESTATAL E INFRAESTRUCTURA COMPLEMENTARIA DE TRANSPORTE INTERMODAL	EC-L1065	First Road Infrastructure and Maintenance Program	02-Mar-2011	01-Apr-2011
ECUADOR	FISCALIZACIÓN DEL ESTABILIZACIÓN DE TALUDES DEL PASO LATERAL DE AMBATO	EC-L1065	First Road Infrastructure and Maintenance Program	26-Apr-2011	11-May-2011
ECUADOR	FISCALIZACIÓN DEL MANTENIMIENTO POR RESULTADOS DE UNA CARRETERA	EC-L1065	First Road Infrastructure and Maintenance Program	25-May-2011	10-Jun-2011

IDB515-\$00/11

ECUADOR

PRIMER PROGRAMA DE INFRAESTRUCTURA Y CONSERVACIÓN VIAL

Consultants

FISCALIZACIÓN DEL MANTENIMIENTO POR RESULTADOS DE UNA CARRETERA (1)

Contrato de préstamo No. 2201/OC-EC

Solicitud de expresiones de interés

Fecha límite: 10 de junio del 2011

La Republica del Ecuador, a través del Ministerio de Finanzas y el Banco Interamericano de Desarrollo BID suscribieron el 19 de febrero de 2010 el Contrato de Préstamo No. 2201/OC-EC, para financiar el Primer programa de Infraestructura y Conservación Vial, cuya ejecución está a cargo del Ministerio de Transporte y Obras Públicas, con el objetivo fundamental de contribuir al aumento de la competitividad y de la integración económica y social de la población, permitiendo la conectividad y movilidad integral de los sectores productivos.

Uno de los componentes del Programa de Crédito, solicitado por el Gobierno del Ecuador al BID es la Gestión en Infraestructura y Seguridad Vial.

Con estos antecedentes el MTOP convoca a firmas consultoras o asociaciones de estas, originarias de países miembros del BID, a expresar interés para proveer los servicios de consultoría para la fiscalización del mantenimiento por resultados de la carretera Zamora - Yantzaza - Chuchumbles - Gualaquiza, Red Estatal E45, con una longitud de 120.61 km, Ubicada en las provincia Zamora Chunchipe.



# IDB Procurement Portal (II)

## PROJECTS IN THE PIPELINE



Select search attributes, and then click on the Search button below

Project Country:

ARGENTINA

IDB Financing Amount:

Over \$150,000.00

Project Number:

Project Sector:

All

WATER AND SANITATION

All  
AGRICULTURE AND RURAL DEVELOPMENT  
CAPITAL MARKETS  
EDUCATION  
ENERGY  
ENVIRONMENT AND NATURAL DISASTERS  
FISHERY  
FORESTRY  
HEALTH  
INDUSTRY  
INFORMATION TECHNOLOGY AND TELECOMM  
MICROENTERPRISES  
MINING  
MULTISECTOR CREDIT & PREINVESTMENT  
OTHER  
PREINVESTMENT  
PRIVATE SECTOR DEVELOPMENT  
REFORM / MODERNIZATION OF THE STATE  
SCIENCE AND TECHNOLOGY  
SOCIAL INVESTMENT  
TOURISM  
TRADE  
TRANSPORTATION  
URBAN DEVELOPMENT AND HOUSING  
WATER AND SANITATION

Reset

Search

### Projects in the Pipeline

Amount in \$US Dollars

Number of Projects = 3

COUNTRY	PROJECT NAME	PROJECT	YEAR	IDB FINANCING
ARGENTINA	CCLIP: Municipal Investment Program	AR-L1047	2010	100,000,000
ARGENTINA	CCLIP: ENOHOSA- Water and Sanitation	AR-L1084	2010	210,000,000
ARGENTINA	La Riojana	AR-L1096	2010	2,900,000

Status

Amount in \$US Dollars

### Projects in the Pipeline

Note: Inclusion of a project in the Projects in the Pipeline Information regarding proposed operations does not reflect the latest status of the project.

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ANTICIPATED PROCUREMENT	
Project Number	AR-L1047
Project Name	CCLIP: Municipal Investment Program
Country	ARGENTINA
Project Sector	REFORM / MODERNIZATION OF THE STATE-DECENTRALIZATION & SUBNATIONAL GOVERNANCE
Estimated Total Cost	111,000,000
IDB Financing Amount	100,000,000
Pipeline Year	2010
Description	The program will improve the quality of life of the population and increase the capacity to prepare and execute projects in the participating municipalities. In order to reach its objective the program will be composed of three components: 1. Municipal investments. This component will finance the rehabilitation, expansion and construction of works falling under municipal responsibility, including the required technical studies. It will also finance the goods needed for operating and maintaining the municipal services and infrastructure. Amongst others, the main areas of investment to be financed include urban drainage, streets, public lighting, community centers, sports facilities, and bus terminals. Water and sanitation are excluded since they will be funded through other programs. 2. Strengthening of the municipal project management capacity. 3. Program administration. The allocation of financial resources to the participating municipalities will be through (non reimbursable) intergovernmental transfers from the National Government.
Executing Agency	Ministerio de obras y servicios publicos - Calle 7, #1267, la plata, Provincia de buenos aires, Argentina - Tel: 1349500 - Fax: 1331029
Anticipated Procurement	Procurement of works, goods and services will be required.



# IDB Procurement Portal – Specific Procurement Notice (SPN)

PROCUREMENT GENERAL INFORMATION

Frequently Asked Questions

PROCUREMENT NOTICES

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**Specific - SPNs** RSS

PROJECT INFORMATION

Projects Pipeline RSS

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Projects Completed

AWARDED CONTRACTS INFORMATION

Contract Information

PROCUREMENT

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TOOLS

Country Assessments

Thresholds

P. Plan Model

Borrowers Guide

Incoterms

## PROCUREMENT NOTICES

**Search** Select search attributes, and then click on the Search button below

Project Country:

All

Project Number:

Type:

Specific

Project Sector:

All

Loan Number:

Notices:

☒ All
 ☐ Current

Due Date:

From

2011-01-01

Reset

Search

BARBADOS	COASTAL RISK ASSESSMENT AND MANAGEMENT PROGRAM	BA-L1014 Coastal Risk Assessment and Management Program	25-Apr-2011	12-May-2011	
BARBADOS	COASTAL RISK ASSESSMENT AND MANAGEMENT PROGRAM	BA-L1014 Coastal Risk Assessment and Management Program	25-Apr-2011	12-May-2011	
BARBADOS	COASTAL RISK ASSESSMENT AND MANAGEMENT PROGRAM	BA-L1014 Coastal Risk Assessment and Management Program	25-Apr-2011	12-May-2011	
HAITI	REALISATION DE L'INGENIERIE DE LA LIGNE DE TRANSMISSION	HA-L1032 Péligré Hydroelectric Plant	26-Apr-2011	17-May-2011	

PROCUREMENT DIVISION

**VPC**

POLICIES AND PROCEDURES

Policies

Guide for the Use of Procurement

STANDARD DOCUMENTS

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Works

Consulting

Interactive

PROCUREMENT COMMITTEE

Summary

List Of Suppliers

VPC/PDP

About VPC

Contact VPC

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# IDB Procurement Portal (III)

## PROCUREMENT PLANS



Select search attributes, and then click on the Search button below

Project Country:

ARGENTINA

Loan Number:

All

Search For:

Date : yyyy-mm-dd

Exact Date



Reset

Search

### Procurement Plans.

Number of Procurement Plans = 169

#### PROCUREMENT NOTICES

General - GPNs

RSS

Specific - SPNs

RSS

#### PROJECT INFORMATION

Projects Pipeline

RSS

Projects in Execution

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P. Plan Model

Borrowers Guide

Incoterms

Glossary of Terms

#### E-SOURCING

e-Sourcing

#### CORPORATE

Corporate Procurement

	COUNTRY	DESCRIPTION	LOAN	DATE
	ARGENTINA	Exemple 2	1053/OC-CO;ATN/MC-11234-RG	
	ARGENTINA	ORDEN DE COMPRA EN BLANCO		
	ARGENTINA	Plan de Adquisiciones 1193-OC-AR y 1287-OC-AR	1193/OC-AR;1287/OC-AR	31-Dec-2003
	ARGENTINA	Plan de Adquisiciones	1206/OC-AR	12-Apr-2004
	ARGENTINA	Plan de Adquisiciones	1316/OC-AR	12-Apr-2004
	ARGENTINA	Plan de Adquisiciones	1325/OC-AR	12-Apr-2004
	ARGENTINA	Plan de Adquisiciones	1452/OC-AR	12-Apr-2004
	ARGENTINA	Plan de Adquisiciones	1206/OC-AR	12-Apr-2004
	ARGENTINA	Plan de Adquisiciones	1206/OC-AR	12-Apr-2004





# IDB Procurement Portal (IV)

PROCUREMENT NOTICES	
General - GPNs	RSS
Specific - SPNs	RSS
PROJECT INFORMATION	
Projects Pipeline	RSS
Projects in Execution	RSS
Procurement Plans	RSS
Projects Completed	
AWARDED CONTRACTS INFORMATION	
Contract Information	
E-PROCUREMENT	
MDB e-GP	
TOOLS	
Country Assessments	
Thresholds	
P. Plan Model	
Borrowers Guide	
Incoterms	
Glossary of Terms	
E-SOURCING	
e-Sourcing	
CORPORATE	
Corporate Procurement	

## Procurement Information Alerts

 [Subscribe](#)

The IDB Procurement Information RSS feeds deliver an alert to you when the Bank publishes a new: Procurement Notice, Project in the Pipeline, Project in Execution or Procurement Plan.

The alerts can be independently selected and customized by:

- Category
- Country
- Sector

All you need to take advantage of the IDB Procurement Information Alert feature is:

a.) have or install either a RSS reader or a RSS aggregator (web version of a news reader), such as one of the titles listed under RSS Readers, and

b-) subscribe to the IDB Procurement Information RSS feed by following the steps below:

### About RSS



### RSS Readers

RssReader	AmphetaDesk
SharpReader	NewsGator
FeedReader	RSS Bandit
Pluck	My Yahoo!
Windows Live	Google

### 1. Select the RSS feeds of your interest:

- |                       |                                     |     |
|-----------------------|-------------------------------------|-----|
| Procurement Notices   | <input type="checkbox"/>            | RSS |
| Projects Pipeline     | <input checked="" type="checkbox"/> | RSS |
| Projects in Execution | <input type="checkbox"/>            | RSS |
| Procurement Plans     | <input type="checkbox"/>            | RSS |
| All                   | <input type="checkbox"/>            | RSS |

### 2. Fill in the following information about you or your company:

Type of Subscription:	<input checked="" type="radio"/> COMPANY <input type="radio"/> INDIVIDUAL
Company Name / Individual Name:	<input type="text"/>
Address Country:	<input type="text"/>
Email Address:	<input type="text"/>

### 3. Select the procurement countries of your interest:

- |   |   |                                  |                                    |                                      |
|---|---|----------------------------------|------------------------------------|--------------------------------------|
| <input checked="" type="checkbox"/> All | <input type="checkbox"/> ARGENTINA          | <input type="checkbox"/> BAHAMAS | <input type="checkbox"/> BARBADOS  | <input type="checkbox"/> BELIZE      |
| <input type="checkbox"/> BOLIVIA        | <input type="checkbox"/> BRAZIL             | <input type="checkbox"/> CHILE   | <input type="checkbox"/> COLOMBIA  | <input type="checkbox"/> EL SALVADOR |
| <input type="checkbox"/> COSTA RICA     | <input type="checkbox"/> DOMINICAN REPUBLIC | <input type="checkbox"/> ECUADOR | <input type="checkbox"/> GUATEMALA | <input type="checkbox"/> HONDURAS    |
| <input type="checkbox"/> GUYANA         | <input type="checkbox"/> HAITI              |                                  |                                    |                                      |



# IDB Procurement Portal (IV) - Transparency

## PROCUREMENT DOCUMENTS

### Procurement Committee Cases

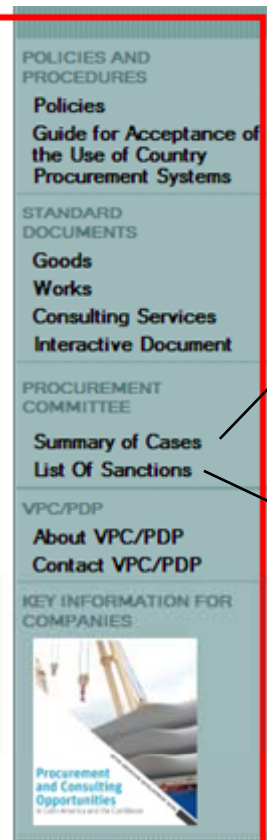
Number of Documents:

As of February of 2006, the Procurement Committee was renamed Project Procurement Committee - PPC.

A summary of each case analyzed as well as the Committee's recommendation is posted in the Bank's webpage, this information is updated every 6 months.

The decisions adopted by the previous Procurement Committee are also available in the Bank's webpage. For the years of 2000, 2001, 2002, 2003, 2004 and 2005 the information is only available in English.

	DESCRIPTION	DATE
	Cases considered in 2010	Dec-2010
	Cases considered in 2009	Mar-2010
	Cases considered in 2008	Mar-2010
	Cases considered in 2007	Mar-2010
	Cases considered in 2006	Feb-2007
	Cases Considered in 2005	Dec-2005
	Cases Considered in 2004	Dec-2004
	Cases Considered in 2003	Aug-2004



### IDB Group's list of Sanctioned Firms and Individuals

Search the sanctioned list:

Name	Entity Type/Nationality	Title Affiliation	Country of Project	Ineligibility From	Ineligibility To	Grounds
Marcos Mario Medina Castillo	Individual/Bolivia	Legal Representative of Fokus Proyecciones	Bolivia	03/22/2011	03/22/2014	Fraudulent practices, Art. 5.02 (c)(iii) General Conditions Contract Agreement 1091/SF-BO
Fokus Proyecciones	Firm/Bolivia		Bolivia	03/22/2011	03/22/2014	Fraudulent practices, Art. 5.02 (c)(iii) General Conditions Contract Agreement 1091/SF-BO
Gean Carlo Gutiérrez Morón	Individual/Peru		Peru	03/22/2011	03/22/2014	Fraudulent practices, Art. 5.02 (c)(ii) General Conditions Contract Agreement 1591/OC-PE
Pedro Miguel Távara	Individual/Peru		Peru	03/22/2011	03/22/2014	Fraudulent practices, Art. 5.02 (c)(iii) General Conditions Contract

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# Business Briefings – Specific Audiences


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## Events

[Event in Focus](#)


2011 Foromic  
10 - 12 OCTOBER 2011  
San Jose, Costa Rica

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**Conference**


**MIND THE GAP:**  
From Evidence to Policy Impact

15 Jun to 17 Jun 2011  
Cuernavaca, Mexico

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**Exhibition**

**Cultural Center Exhibition:**  
Contemporary Jamaican Artists, Jamaica

18 May to 22 Jul 2011  
Washington, DC, United States

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**Business seminar**

**LAC Flavors 2011**

14 Jul to 15 Jul 2011  
Santo Domingo, Dominican Republic

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**Annual Meeting**


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**Events at-a-Glance**

Jun 2011						
Su	Mo	Tu	We	Th	Fr	Sa
29	30	31	1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	1	2
3	4	5	6	7	8	9

Date	Upcoming events
16 Mar 2012	IDB-IIC Annual Meeting 2012 Time: 8:00 AM   Location: Montevideo, Uruguay
26 Oct 2011	Sustainable Energy in LAC: Contracting and Financing for Business Time: 9:00 AM   Location: Washington, IDB Headquarters
10 Oct 2011	XIV Inter-American Forum on Microenterprise - Foromic - IDB Time: 8:30 AM   Location: San Jose, Costa Rica
27 Sep 2011	Policy Seminar: More Than Good Intentions with Dean Karlan





## Tips

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- Check the Procurement Portal of the IDB  
**[www.iadb.org/procurement](http://www.iadb.org/procurement)** to learn about:
  - Projects in Pipeline
  - Follow up on Projects in Execution
- Familiarize yourself with IDB Procurement Policies and Standard Procurement Documents
- Learn local business practices
- Consider joint ventures with local firms





**Inter-American Development Bank / [www.iadb.org](http://www.iadb.org)**